

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

June 25, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$97,986	33
Borosak, William J. Jr.	Secure Financial Group, LLC	\$55,429	7
Lemar, Mike	Sunshine State Agency	\$54,141	24
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$31,928	7
Ahlbum, Tim	Health Coverage Solutions	\$31,584	4
Gold Producers (\$10,000 - \$30,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$23,650	17
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$23,519	1
Savage, Gina	Savage Insurance Agency	\$20,314	3
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$19,652	7
Concklin, Ron	Rosenberg-Concklin, Inc.	\$18,688	11
Barta, Devin M.	Barta Insurance Agency	\$16,992	6
Mednick, Scott E.	Professional Insurance Systems of Florida	\$16,440	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$15,357	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$14,204	6
Benaim, Eduardo	Benaim Insurance Agency	\$12,622	2
Cancio, Maria	Cancio Insurance Agency	\$12,622	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$11,092	5
James M. Gray, Inc.		\$10,092	2
Senior Insurance Marketing, Inc.		\$10,092	2
Silver Producers (\$5,000 - \$10,000)			
Martinez, Bett L.	Martinez Insurance Agency	\$9,922	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$9,846	3
Dworkin, Earl D.	Dworkin Insurance Agency	\$9,694	1
ERIN Marketing, Inc.		\$9,408	4
Ahmed, Nur N.	Ahmed Insurance Agency	\$9,012	3
Financial Grade		\$8,916	1
Hubler, Christine	Hubler Insurance Services, Inc.	\$8,916	1
Lewis, Zach S.	Lewis Insurance Agency	\$8,916	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$8,076	2
Benefit Plans of America, Inc.		\$7,532	3
Clark, John W.	Senior Solutions Insurance Agency	\$7,462	6
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$7,247	3
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$7,115	5
AmeriLife		\$6,904	14
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$6,779	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,552	1
Mangini, Nicholas L.	Mangini Insurance Agency	\$6,504	1
Gruber, Sonny	Gruber Insurance Agency	\$6,456	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$6,378	3
American Eagle Consultants, Inc.		\$5,794	4
AMAC Senior Resources Network		\$5,424	3
Chacon, Cesar	The Insurance Hub	\$5,340	2
Rosati, Lisa	Rosati Insurance Agency	\$5,291	2
Moraski, Matthew B.	Moraski Insurance Agency	\$5,172	1

General Agencies

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Bronze Producers (\$2,500 - \$5,000)

Edwards, Jackson IV	Edwards Insurance Agency	\$4,872	2
Elite Insurance Partners, LLC		\$4,836	1
Centurion Agency, Ltd.		\$4,648	2
Centerstone Insurance & Financial Svcs.		\$4,479	5
Birchard, Natalie K.	Birchard Insurance Agency	\$4,380	1
Klein, Herman	Klein Insurance Agency	\$4,356	1
Richard, Paul	Richard Insurance Agency	\$4,090	2
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$4,024	3
Agent Pipeline, Inc.		\$4,019	3
Contemporary Employee Plans, Inc.		\$3,888	1
Friedman, Michael D.	Friedman Insurance Agency	\$3,888	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,888	1
Kovler, Mark A.	Kovler Insurance Agency	\$3,612	1
Lasman, David	Lasman Insurance Agency	\$3,552	1
Alan, Stuart	Senior Care Insurance Center	\$3,480	1
Schwartz, Scott J.	Insurance Protection Services	\$3,420	1
Bonaventure, Michel	Bonaventure Insurance Agency	\$3,187	1
A. C. Bradbury Insurance Svcs., Inc.		\$3,167	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$3,108	1
Miller, Michele M.	Miller Insurance Agency	\$3,108	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,107	1
Milks, Benjamin K.	Milks Insurance Agency	\$3,096	1
Maisto, Stephen	Senior Health Solutions	\$3,072	3
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,012	1
Priester, John L. Jr.	Priester Insurance Agency	\$2,998	2
C2P Advisory Group, LLC		\$2,988	1
The Leist Group, LLC		\$2,988	1
Wardell, Ronald P.	Wardell Insurance Agency	\$2,976	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$2,872	1
American Health Reform Solutions		\$2,844	1
Marrow, Elizabeth	Marrow Insurance Agency	\$2,844	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$2,844	1
Stiffler, Harold	Stiffler Insurance Agency	\$2,747	2
Smith, Justin J.	Justin Smith & Company	\$2,676	1
Judah, Charles G.	MSIS, Inc.	\$2,675	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

June 25, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$23,519

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$14,784	Haft, Gary S.	\$10,680
Kingsley, Beverly J.	\$12,804	Primack, Neil E.	\$10,116

Silver Producers (\$5,000 - \$10,000)

Martinez, Bett L.	\$9,922	Schroeder, Zac	\$6,504
Aarons, Neill	\$9,756	Gruber, Sonny	\$6,456
Dworkin, Earl D.	\$9,694	Sachs, Kerry	\$6,431
Gordon, Aaron	\$8,964	Borosak, William J. Jr.	\$6,300
Hubler, Christine	\$8,916	Miller, Phyllis D.	\$6,120
Malooley, Michele A.	\$8,219	Lembcke, Julia	\$5,951
Ripoll, Glenn A.	\$7,968	Stevens, Ray	\$5,747
Savage, Gina	\$7,691	Hilgendorf, Sydney M.	\$5,615
Benaïm, Eduardo	\$7,583	Travis, Ann V.	\$5,471
Ahlbum, Jon	\$6,960	Biederman, Julie	\$5,268
Olson, Landon	\$6,912	Daenzer, Christopher	\$5,172
Zaccagnino, Andrew J.	\$6,792	Szarf, Rosa	\$5,039
Ulayyet, Fred M.	\$6,779	Jennings, Mark	\$5,004
Maviglia, Raymond C.	\$6,552		

Bronze Producers (\$2,500 - \$5,000)

Armbrecht, Keith	\$4,906	Stevens, Sandra K.	\$3,887
Haass, David	\$4,836	Zum Tobel, Marc	\$3,882
Graham, Christopher N., CLU	\$4,595	Gruber, Arthur K.	\$3,880
Coronado, Nanci A.	\$4,380	Schauer mann, Joshua	\$3,780
Klein, Herman	\$4,356	Flaum, Carol	\$3,768
Siddique, Nayeem M.	\$4,356	Kovler, Mark A.	\$3,612
Fingeret, Benjamin W.	\$4,320	Lebowitz, Harry B.	\$3,604
Edwards, Jackson IV	\$4,272	Bono, Peter F.	\$3,565
Rosati, Lisa	\$4,223	Saylor, Dexter R.	\$3,564
Mangini, Rosemary	\$4,056	Lasman, Mark J.	\$3,552
Palmer, Casey V.	\$3,995	Vertich, Mark	\$3,503
Aug, Tanya	\$3,888	Alan, Stuart	\$3,480
Feuer, Eli	\$3,888	Sam, Catherine M.	\$3,479
Grobman, Alan	\$3,888	Schwartz, Scott J.	\$3,420
Margolis, Michael J.	\$3,888	Ottovogio, Xiomara	\$3,396
Rashkin, Todd	\$3,888	Barganier, Brian K.	\$3,240
Kelsey, Steven D.	\$3,887	Bonaventure, Michel	\$3,187

Writing Agents

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Kathrein, Joseph L.	\$3,180	Longo, Wendy L.	\$2,927
Lemar, Fred W. Jr.	\$3,175	Terminiello, Christine	\$2,927
Nicoll, James C.	\$3,168	Cooper, Lee D.	\$2,880
Bradbury, A.C. J.	\$3,167	Coffey, William P.	\$2,872
Bullard, Janet C.	\$3,108	Stevens, Jason	\$2,855
Nickel, Roger T.	\$3,108	Kitay, Laura A.	\$2,844
Jacobs, Douglas M.	\$3,107	Marrow, Elizabeth	\$2,844
Muni, Joseph P. Jr.	\$3,107	Needleman, Steven M.	\$2,844
Milks, Benjamin K.	\$3,096	Rapini, Duane M.	\$2,844
Abbatiello, Vincent	\$3,072	Settle, Robert	\$2,844
Jacobson, Sandy	\$3,012	Campbell, Stuart W.	\$2,843
Liedtke, Sabra K.	\$3,012	Smith, Justin J.	\$2,676
Gonzalez, Jose L.	\$2,988	Strohm, Mark C.	\$2,676
Tyree, Clayton J.	\$2,988	Zarins, Ivars	\$2,676
Verpaele, Dawn	\$2,976	Roberts, Horace A. III	\$2,675
Klein, Sylvia	\$2,927	Tunis, Susan V.	\$2,511